

## Career Opportunity

wedi Corporation, an international market leader and manufacturer of 100% internally waterproof, extruded polystyrene foam-based building panels, prefabricated shower pan systems and accessories is seeking to expand its Division Canada sales staff. wedi offers exciting career opportunities in a fast paced environment within an experienced team.

While wedi strives to excel in growing sales and brand awareness of its next generation products, our marketing efforts are highly focused on promoting performance communicated through the technical knowledge and installation expertise of our field personnel. Selling through education and training of contractors and builders on the construction site is the primary mission at wedi.

The available territory has existing business and also offers significant growth potential as well. Base salary, commission, comprehensive benefits package, as well as a company vehicle and business travel expense coverage offered at wedi is highly competitive and attractive.

Position: [Technical Sales Support Manager/Modular Housing Industry Specialist](#)

Home Base: [Montreal, QC preferred](#)

Coverage Area: [New Brunswick, Newfoundland, Nova Scotia, Ontario \(Ottawa only\), PEI, Quebec](#)

Requirements:

- Excellent reputation, established relationships and relevant experience in construction products industry (incl: building materials, ceramic tile/stone, flooring installation products, plumbing fixtures) specifically with contractor, retailer, builder and wholesale distribution companies within the territory.
- Proven sales track record with extensive technical knowledge and hands-on product installation capabilities.
- Ability to travel extensively and spend considerable time conducting demonstrations/workshops and supporting contractors on site regarding the use of products.
- Outgoing and friendly personality, combined with absolutely professional work ethics.
- Solid PC experience, especially MS Office Suite.
- Ability to utilize CAD and/or SketchUp Pro drawing software.
- Verbal and written French language proficiency.